

Measuring is knowing?

Citation for published version (APA):

Bokern, P. K. (2024). *Measuring is knowing? Eliciting preferences in the general population*. [Doctoral Thesis, Maastricht University]. Maastricht University. <https://doi.org/10.26481/dis.20240529pb>

Document status and date:

Published: 01/01/2024

DOI:

[10.26481/dis.20240529pb](https://doi.org/10.26481/dis.20240529pb)

Document Version:

Publisher's PDF, also known as Version of record

Please check the document version of this publication:

- A submitted manuscript is the version of the article upon submission and before peer-review. There can be important differences between the submitted version and the official published version of record. People interested in the research are advised to contact the author for the final version of the publication, or visit the DOI to the publisher's website.
- The final author version and the galley proof are versions of the publication after peer review.
- The final published version features the final layout of the paper including the volume, issue and page numbers.

[Link to publication](#)

General rights

Copyright and moral rights for the publications made accessible in the public portal are retained by the authors and/or other copyright owners and it is a condition of accessing publications that users recognise and abide by the legal requirements associated with these rights.

- Users may download and print one copy of any publication from the public portal for the purpose of private study or research.
- You may not further distribute the material or use it for any profit-making activity or commercial gain
- You may freely distribute the URL identifying the publication in the public portal.

If the publication is distributed under the terms of Article 25fa of the Dutch Copyright Act, indicated by the "Taverne" license above, please follow below link for the End User Agreement:

www.umlib.nl/taverne-license

Take down policy

If you believe that this document breaches copyright please contact us at:

repository@maastrichtuniversity.nl

providing details and we will investigate your claim.

Propositions accompanying the PhD-thesis

MEASURING IS KNOWING? Eliciting Preferences in the General Population

Paul Bokern

1. For measuring risk preferences, survey questions have more external validity than incentivized experiments (Chapter 2).
2. Economic and social preferences remain largely stable during a pandemic and after important life events (Chapters 3 and 4).
3. Compared to employees, self-employed workers are more willing to take risks in both survey questions and incentivized experiments, in line with their (more) risky occupational choice (Chapter 5).
4. Financial institutions should not be required to measure people's risk preferences with (incentivized) experiments until there is sufficient scientific evidence supporting their validity and reliability (Impact Paragraph).
5. "Scientific knowledge is as much an understanding of the diversity of situations for which a theory or its models are relevant as an understanding of its limits." – Elinor Ostrom, *Governing the Commons*
6. "Research findings that do not replicate are worse than fairy tales; with fairy tales the reader is at least aware that the work is fictional." – Wagenmakers et al. (2012)
7. Human behavior is inherently noisy.
8. "Life is life." – Opus