

# Contests for public goods

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# Propositions

accompanying the dissertation

## Contests for Public Goods

by Florian Heine

1. Sunk costs have a larger influence on contribution levels if they are borne out of a deliberate decision.
2. In team contests, players distribute reward tokens to high contributors and punish conciliating play.
3. To outcompete the rival party, leaders push followers to chip in resources beyond a financially prudent scale.
4. Simple institutions are used to fan the flames of between group competition.
5. Individuals are willing to accept a financially suboptimal outcome for the prospect of coming out ahead of the opponent party.
6. Depending on the economic environment under consideration, policy recommendations can differ substantially.
7. Why you pursue something is as important as what you pursue.
8. Insights contributing to a better understanding of group dynamics in a competitive environment can serve to reduce military spending and in the process give fiscal room for welfare enhancing public expenditures instead.
9. First you learn then you remove the “I”.
10. The approaching of deadlines can be a perilous health hazard to students’ grandparents.